



# e-advantage



## New Cab Pressurizers for 2015

**Y**ou can't have a comfortable cab without clean, fresh air. For 2015, we're pleased to offer three heavy-duty cab air treatment systems to our aftermarket catalog: the Cabaire RP, a cab pressurizer you can pair with a downstream filter; the Cabaire PO, a pressurizer and air pre-cleaner; and the Cabaire S, a pressurizer, pre-cleaner, and filtration system into a single, high-capacity package.

### Why Cabaire

Built by Enginaire in Janesville, Wisc., Cabaire systems are made for heavy-duty equipment cabs and severe operating conditions. They were introduced in 2007 and have a strong track record in applications like mining, agriculture, forestry, and other environments laden with dust, powder, fibers, smoke, fumes, and other airborne particulates.

These products appeal to specialty OEs as well as aftermarket customers who want a robust, self-contained filtration system and cab pressurizer they can pair with a Red Dot A/C unit.

### How it Works

Enginaire's cab pressurization unit combines an air pre-cleaner with Enginaire's VLR air filter system to create an efficient, self-contained filter blower that provides 160 cfm of air into the cab.

As air is drawn into the system, a centrifugal pre-cleaner spins to isolate and eject large particles from the air. This "pre-cleaned" air is pumped through a secondary filter and then blown into the cab through the air conditioner's air intake duct, creating a positive pressure that forces dirt out of poorly sealed doors, windows, and other leak points. Dust literally migrates out of the space as though it has cleaned itself.

### Benefits

Fresh, breathable air is vital for operator comfort while working on the job site. For contractors and equipment managers, it's also a matter of compliance: health and safety rules typically require employers to reduce exposure to dust and silica-containing materials like concrete, brick, tile, drywall, mortar, sand, or stone.

Clean air also means better A/C performance and longer filter life. This translates to savings in labor costs, fewer filters to be purchased, and less down time on the machines.

Red Dot will offer Cabaire in either 12 or 24V and with standard cellulose, HEPA, or activated charcoal elements. We'll also continue to offer our Red Dot cab pressurizer, an ideal match with Donaldson filters.

Talk to your Red Dot Account Manager about the advantages of CabAire systems and how to pair them with the right Red Dot unit for your customer's application.

### COMING IN 2015 Cabaire Pressurizers and Filters

<b>78R5120</b>	Pressurizer (RP)
<b>78R5125</b>	Pressurizer and Precleaner (PO)
<b>78R5130</b>	Pressurizer, Precleaner and Filtration (S)
<b>78R5135</b>	Flanged Air Adapter
<b>78R5140</b>	Filter
<b>78R5145</b>	HEPA Filter

## Red Dot News

### Holiday Schedules

Red Dot will be closed **Nov. 27-28** for Thanksgiving, and **Dec. 24-26** and **Dec. 31-Jan. 2** for the winter holidays. Last shipping day of the year will be **Dec. 30**. Contact your Red Dot Customer Service Representative for more information about holiday order deadlines and shipping schedules.

### 2015 Distributor Conference



The 2015 Red Dot Distributor Conference is scheduled for Jan. 5-7 at the Kauai Marriott Resort on Kalapaki Beach in Hawaii. Talk to your Red Dot Account Manager for details.

## IN SEATTLE...

### Craig Alexandre Named Aftermarket Product Supervisor

**R**ed Dot has named Craig Alexandre aftermarket product supervisor. This is a new role at our company and is part of a larger plan to improve our aftermarket product offering.

Many of you know Craig. He's been with Red Dot for more than 17 years and most recently was in charge of our aftermarket customer service group. Few people at Red Dot understand the needs and expectations of our distribu-

tors like Craig does, and he's a natural fit for the job.

Among his new responsibilities, Craig will be involved with planning and purchasing aftermarket products. He'll maintain the applications section and cross-reference database in our print and online catalogs in order to keep those relevant and up to date. With preparations for 2015 well under way, Craig is already knee-deep in his new job.

With Craig shifting to the planning side of Red Dot's aftermarket group, we are actively looking for a new customer service manager. We'll keep you posted once we're ready to announce a new hire. In the meantime, we're fortunate to have a steady, competent group of customer service representatives to help you.



## SALES

**Robert Gardiner** – Cell: 206-310-2298  
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## MARKETING

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**Leah Sattler** – **Marketing Assistant**  
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## CUSTOMER SERVICE

Need to reach someone in customer service but not sure who?  
Use our general email address: [amcustomerservice@reddotcorp.com](mailto:amcustomerservice@reddotcorp.com).  
Add it to your address book. Your email will reach all of us in aftermarket customer service.

**Jared Hazen** – 206-574-6563  
**Customer Service Supervisor**  
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**Kealy Ny** – 1-800-364-2696  
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**Rita Jones** – 1-800-364-9557  
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## WARRANTY & PRODUCT SUPPORT

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All times are in the Pacific Time Zone